



Partnering with Inshanti through Wholesale

Inshanti loves to work with others who value natural and organic solutions. We offer special discounted pricing for qualified wholesale customers. Wholesale pricing is for those who desire Inshanti products to use in manufacturing, in providing services to clients (such as in a spa), or for selling in a retail environment. To qualify for a wholesale account you will need the following:

1. A brick-and-mortar retail, service, or manufacturing establishment
2. A Tax ID number
3. An initial minimum purchase of \$300
4. The ability to represent the product in a responsible and professional manner
5. Photographs of the retail display (where applicable) provided to Inshanti once merchandise is received

Inshanti proprietary blends have a minimum quantity of 3 pcs. per product. Single-note essential oils are offered to wholesalers at a 25% discount in all sizes with a minimum per-product purchase quantity of 3 pcs. for sizes of 1 oz. or smaller. There is no per-product minimum for essential oils of 2 oz. or larger. For other products, please refer to the included wholesale price list. The price list also includes the retail price, which those reselling the product should use as the price, with the exception of an occasional sale or special.

We desire to see our partnership grow and be mutually beneficial. If we believe that is not the case, Inshanti has the right at any time to cancel a wholesale account after providing 90 days' notice of cancellation.

Inshanti is passionate about the products we sell, so it is important for the companies redistributing our products to be well informed and educated on the value of essential oils. After the initial required purchase, Inshanti will conduct a one-time, one-hour training with your staff (in person if local, via Skype if remote). We will also provide complete product descriptions detailing therapeutic uses so you can communicate the product benefits to your customers.

Interested in pursuing a wholesale relationship with us? Complete the attached application and review the full terms and conditions on the application, and then initial each page where indicated and sign at the bottom.

We look forward to a profitable future together!



Request for Inshanti Wholesale Partnership

Name: _____

Company name: _____

Street address: _____

Zip/postal code: _____ City: _____ Country: _____

Phone: _____ Fax: _____

Company website: _____

Company description: _____

Business type—select type:

Corporation

Partnership

Proprietorship

LLC

Other: _____

Years in Business: _____

State Tax Exempt # (if applicable): _____

Federal ID #: _____

How did you hear about Inshanti? _____

48 Slaymaker Hill Road
Kinzers, PA 17535
717.587.3990

Inshanti.com



Terms and Conditions

Opening an Account

Complete the Wholesale Account Application and return. Inshanti Wellness Spa (“Inshanti”) only conducts business with established and recognized spas, salons, physician offices, retailers, or manufacturers. Proof of business and professional status must be provided. A resale license must be provided for retail customers and is kept on file with Inshanti. Sales tax will be collected if resale license is not provided.

Placing an Order

Inshanti orders may be placed as follows:

1. Phone orders to **717-587-3990** from 8:00 a.m. to 5:00 p.m., Monday to Friday, Eastern Standard Time.
2. E-mail orders to debra@inshanti.com

Inshanti must be contacted and notified within 48 hours if an order is shipped incorrectly. Missing product will be replaced at no charge.

Minimum Order

Minimum order will be \$300. Inshanti proprietary blends have a minimum quantity of 3 pcs. per product. Single-note essential oils have a minimum per-product purchase quantity of 3 pcs. for sizes of 1 oz. or smaller. There is no per-product minimum for essential oils of 2 oz. or larger.

Pricing

Inshanti’s Wholesale Price List includes a suggested retail price. Single-note essential oils are offered to wholesalers at a 25% discount in all sizes. Inshanti customers that have qualified for a discounted wholesale price must use this retail price as a guide. With the exception of an occasional sale or special, the suggested retail price should be used as the minimum retail price.

Sales Tax Exemption

In order to comply with the majority of state and local sales tax law requirements, it is necessary for Inshanti to have in its files a properly executed exemption certificate from all of our customers who claim sales tax exemption. If Inshanti does not have this certificate, the company is obligated to collect the tax for the state in which the property is delivered. If you are entitled to sales tax exemption, please complete the certificate and send it to Inshanti at your earliest convenience. If you purchase tax-free for a reason for which this form does not provide, please send Inshanti your special certificate or statement.

Use of Inshanti Products

All products and promotional materials are to be used solely by the salon, retailer, manufacturer, or individual named and addressed on the invoice. At no time may any materials or products be resold, redirected, or transferred to another location without written consent from Inshanti. Any production or reproduction of the Inshanti image, including but not limited to packaging, promotional materials, image, concept, logo, or name is prohibited unless authorized in writing by Inshanti. Inshanti products may not be sold on the Internet without the express, written consent of Inshanti. Contact Inshanti for our Internet sales policy.

Initials: _____

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Inshanti.com



Backorders

In the case of a backorder, notification will be made within 2 business days of the expected ship date. Additional shipping charges will not be incurred for shipping of an outstanding backorder. A shipping charge will be added for additional items added to a backorder.

Payment Options

Full payment is required when the order is placed and before shipping. Check or Pay-Pal only. Payments returned for insufficient funds will be charged a \$35.00 service charge. Should Inshanti be required to bring legal action to collect any amounts due, the account will be required to pay the amount owed to Inshanti as well as any collection and attorney fees incurred by Inshanti.

Price Changes

Inshanti reserves the right, at its sole discretion, to change its prices, products, packaging, labeling, terms of sale, and any and all terms of this agreement. An authorized account shall be bound by any amendments, revisions, supplement, or addendum to this agreement or its terms.

Shipping Services

Order will be shipped via United States Postal Service (USPS) Ground. Two-day air or overnight services are also available upon request with an additional shipping fee. Orders must be shipped to the authorized account's business address. Shipments will not be made to a Post Office Box or an alternate address. Inshanti is not responsible for shipments requested and shipped without a signature to a commercial or residential address. A \$2.75 verification fee will be charged for shipments that require a signature. Orders for Alaska, Hawaii, U. S. Territories, and international addresses will be quoted on a per order basis.

Refusal of Shipment

Inshanti reserves the right to charge a 25% restocking fee plus any shipping costs incurred for returned merchandise due to delivery refusal. Further shipments will be held until the account is cleared.

Damaged Shipment

Notify Inshanti immediately (within 48 hours) if any Inshanti products are damaged during shipment. Damaged products must be kept in their original shipping carton. USPS will require a damage inspection and claim for reimbursement. Inshanti will send replacement products once the claim has been made.

Returns

All essential oils, products, and blends purchased through Inshanti are nonrefundable, as Inshanti cannot restock oils and products with a broken seal. If you receive a defective product or the wrong item, please contact Inshanti immediately to arrange return. Inshanti offers a 15-day money back guarantee on defective items in their original packaging. Returns must be received by Inshanti within 15 days of the original order to qualify for this guarantee.

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Required Condition of Storage

Store Inshanti products in a climate-controlled environment avoiding direct sunlight, freezing, and extreme temperatures. Containers must be tightly closed at all times when not in use. Inshanti products have a shelf life of 2 years and more. (Please consult Inshanti with any specific product expiration questions.)

Warranties and Limitation of Liability

The content presented by Inshanti on its website or in promotional materials is presented “As Is” without warranties or representations of any kind whatsoever, express or implied, including, but not limited to, warranties of merchantability, non-infringement or fitness for a particular purpose. Except when applicable, law may not allow exclusion of implied warranties. Inshanti products are not intended to diagnose, treat, cure, or prevent any disease or condition. Inshanti shall under no circumstance be liable for any direct, indirect, special, incidental, or consequential damages of any kind arising from, or in connection to, the use, misuse, or inability to use the materials and products available. In no event shall Inshanti’s total liability exceed the amount paid by the user for the materials or products.

Privacy Policy

Inshanti respects your privacy. Inshanti does not provide client information to other companies or agencies, unless in connection with legal requirements. Any and all information collected will be kept strictly confidential and will not be sold, reused, rented, disclosed, or loaned. Any information you provide will be held with the utmost care and will not be used in ways you have not consented to.

By placing an order and for all subsequent orders, you agree to accept all terms and conditions mentioned above:

By placing an order, I declare that I have read and agree with the terms and conditions specified by Inshanti. I also declare that I am authorized to place orders and take full responsibility for the acceptance and payment of all future orders placed under our account.

I accept the enclosed terms and conditions as stated above.

Signature: _____ Date: _____

Mail completed application and signed terms and conditions to:

Inshanti
48 Slaymaker Hill Road
Kinzers, PA 17535

Or scan and email to: debra@inshanti.com

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